



Corporater Company Overview

A global, values-driven organization on a mission
to drive innovation in business technology
and make a meaningful social impact

WELCOME

When I started the Corporater adventure in 2000, I was driven by a vision to create a software that would enable organizations to mirror their unique business processes and structures, and drive measurable business outcomes. My goal was to build a values-driven company that would not only redefine how business applications are built and used but also leverage its success to make a positive social impact.

Today, Corporater operates on a global scale and stands as the world's leading Business Management Platform—a future-proof, agile, enterprise-grade software that enables organizations to create a digital twin of their organization, automate processes, and manage a wide range of GRC, performance management, strategy, and other business activities on a single platform. Our business-integrated solutions for Governance, Performance, Risk, and Compliance (GPRC) are trusted by top organizations worldwide, including Fortune Global 500 companies.

I firmly believe that our ongoing success is a result of upholding our company values—Ethics, Customer-Centricity, and Servant Leadership. These values express our shared beliefs and serve as the guiding principles for every action and decision we make. It's through adherence to these values that we've been able to build trust with our customers and partners, and foster a culture of integrity, excellence, and collaboration.

Over the years, thanks to our achievements, we have been able to improve the quality of life of thousands of people in some of the most impoverished areas of the world. Our social impact initiatives include the installation of water purification systems, housing improvements, healthcare services, food distribution projects, and education programs.

As we look to the future, we remain dedicated to serving our valued customers with cutting-edge GPRC solutions, driving innovation in business technology, and making a difference in the lives of those in need. We invite you to join us on this journey, as together, we shape the future of business management and the world around us.

Thank you for considering Corporater as your partner in success.



Tor Inge Vasshus

Tor Inge Vasshus

Founder & CEO | Corporater



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ABOUT CORPORATER

A GLOBAL, VALUES-DRIVEN ORGANIZATION ON A MISSION
TO DRIVE INNOVATION IN BUSINESS TECHNOLOGY
AND MAKE A MEANINGFUL SOCIAL IMPACT

OUR COMPANY

Corporater is a global software company that enables medium and large organizations with business-integrated solutions for Governance, Performance, Risk, and Compliance (GPRC) built on a single platform—the Corporater Business Management Platform (BMP).

Founded in 2000, the company is headquartered in Stavanger, Norway, and operates 12 offices around the globe.



MISSION

Empower medium and large organizations to achieve their goals with a flexible business management platform that adapts to their unique requirements, and leverage our gains to make a meaningful social impact.



VISION

Redefine how business applications are built and used.

OUR PRODUCT

The Corporater Business Management Platform (BMP) is a robust, enterprise-grade software that enables organizations to create a digital twin of their organization, integrate data into a single source of truth, and automate a range of GRC, Performance Management, and other business processes, providing a comprehensive overview and facilitating efficient operations as a connected enterprise.

Corporater offers a wide portfolio of GRC and Performance Management solutions. All solutions built on Corporater BMP can be seamlessly integrated with one another or used independently as purpose-built point solutions. Our signature solutions include Integrated GRC Management, Enterprise Risk Management, Performance Management, Information Security Management, Internal Audit, and many others.

Our solutions are used by mid-size and enterprise organizations—including Global Fortune 500 companies—in various industries, including financial services, healthcare, energy, automotive, technology, telecommunications, food and agriculture, manufacturing, and others.

For more information, see [Corporater BMP Product Brochure](#).



OUR VALUES

Corporater is a values-driven organization

Ethics, customer-centricity, and servant leadership are the values upon which we built our organization. These values express our shared beliefs across regions and entities and drive our decisions at all levels of the organization. They shape how we interact with each other, our customers, and society as a whole.



ETHICS

We do what is right.

We apply our ethical code of conduct to every decision, relationship, and interaction with our colleagues, partners, customers and vendors.



CUSTOMER-CENTRICITY

We care about our customers and their business.

We are professional, accountable, easy to work with, and responsive to our customers' needs. We listen, care, and deliver.



SERVANT LEADERSHIP

We serve each other.

We believe that every person has value and deserves civility, trust, and respect. We work collaboratively and give credit and recognition where it is due.

OUR STORY

From a local startup to a global enterprise

Corporater was formally founded in Stavanger, Norway, on April 28, 2000. With a small team, the company developed the initial version of what would later become the Corporater Business Management Platform. At that time, Corporater primarily focused on empowering organizations with solutions for Performance Management, Balanced Scorecard, and Strategy Execution.

Over the following years, Corporater expanded its operations overseas, grew its customer base to include enterprise organizations, and broadened its offerings to include Governance, Risk, and Compliance (GRC) solutions. Today, Corporater operates from 12 offices worldwide, and its integrated solutions for Governance, Performance, Risk, and Compliance (GPRC) are trusted by top organizations around the globe.

Staying true to our mission

We continue to deliver on our mission to make a positive social impact on the lives of those in need. Through various outreach programs, we aim to address critical issues such as poverty, hunger, and access to clean water, healthcare, and education. With our dedicated efforts, we strive to create lasting change and empower communities to build a brighter future.

OUR LEADERSHIP TEAM

Visionaries guiding our success

At Corporater, our leadership team is comprised of seasoned professionals with diverse expertise in business, technology, finance, strategy, GRC, and audit. Guided by a commitment to innovation, growth, and corporate values, our leaders drive the company forward, ensuring excellence in every aspect of our operations.



Tor Inge Vasshus

Founder & CEO

Tor Inge Vasshus is the Founder and CEO of Corporater, leading the company's strategic vision and direction. With an extensive background in finance, technology, and business intelligence, he has successfully driven the company's global expansion.



Arve Grude

Chief Financial Officer

Arve Grude is a State Authorized Public Accountant with extensive expertise in audit, accounting, tax, and financial consolidation. With a wealth of experience in finance and business leadership, Arve's strategic acumen and deep industry knowledge is key to driving Corporater's financial success and ambitious growth journey.



Owe Lie-Bjelland

Director - GPRC

Owe Lie-Bjelland serves as the Director - GPRC at Corporater, responsible for managing global projects and analyst relations. With over 25 years of experience in GRC, Owe coined the acronym GPRC in 2019 to emphasize the "P" in "GRC."



Karl Magnus Horpestad

Vice President - Sales Enablement

Since joining Corporater in 2015, Karl Magnus has focused on international expansion, large accounts, and managing strategic alliances.



Rune Halvorsen

Chief Operating Officer

Rune Halvorsen is the Chief Operating Officer (COO) at Corporater, ensuring that the delivery of Corporater solutions meets customer expectations and provides value. He is a dynamic leader, and a dedicated technology enthusiast known for his innovative contributions.



Ola Hausken

Chief Customer Officer

Ola Hausken is the Chief Customer Officer (CCO) at Corporater, responsible for driving customer success, satisfaction, and retention. Ola brings over 20 years of experience in customer engagement, technology, and consulting.



Marko Sundic

Chief Technology Officer

Marko Sundic is the Chief Technology Officer (CTO) at Corporater, responsible for managing the company's development and IT operations. Marko joined Corporater in 2011.



Trond Debes

Vice President - Legal, Compliance and Human Resources

Trond Debes heads Corporater's Legal, Compliance and HR functions. He holds a Cand. Jur. degree in Law from the University of Bergen (2001) and is known for his strategic development skills with over 20 years' experience.



Anton Merk

VP - Product Management

Anton Merk leads Product Management at Corporater. He is a seasoned expert in building, implementing, and advancing Governance, Risk, and Compliance (GRC) solutions with over 19 years of extensive experience in the GRC sector.



Joben Panakal

President - Europe

Joben Panakal is the President - Europe at Corporater, overseeing the company's business across Europe. Joben joined Corporater in 2016. His extensive background spans enterprise IT, strategy, and international sales.



Steinar Holmedahl

Vice President - Nordics

Steinar Holmedahl serves as the Vice President - Nordics at Corporater. Steinar has nearly 30 years of expertise in leadership, sales, and business development, emphasizing data-driven digital transformation and strategic growth.



Salil Kumar

Vice President - Middle East & Africa

Salil Kumar is the Vice President - Middle East & Africa at Corporater, overseeing operations in these regions. Since joining Corporater in 2012, Salil has been pivotal in developing Corporater's partner channel network in the Middle East.



Brad Boklage

Vice President - Americas

Brad Boklage is the Vice President - Americas at Corporater. Brad joined Corporater in 2017. With over 24 years of experience in sales, marketing, and operations, Brad specializes in product commercialization and go-to-market strategies.



Mahesh Mahale











Vice President - India

Mahesh Mahale serves as Vice President - India, leading and developing our Global Service Centers to drive operational excellence and support our global growth strategy both in Bangalore and Chennai.

OUR CULTURE







Driven minds, driving innovation

At Corporater, our company culture is deeply rooted in our company values—ethics, customer-centricity, and servant leadership. We believe in empowering our team members to think creatively and push boundaries, ensuring we deliver cutting-edge solutions to our clients. Our inclusive environment encourages continuous learning and growth, allowing our employees to thrive both personally and professionally. By valuing diverse perspectives and fostering open communication, we create a dynamic workplace where everyone feels valued and motivated to contribute to our collective success.

 COLLABORATION	 RESPECT	 VALUES	 ACCOUNTABILITY	 INNOVATION
 INCLUSION	 TRUST	 COMMUNICATION	 GROWTH	 RECOGNITION

Working at Corporater

Recognizing the value of our people, we strive to provide a good work environment and benefits that are truly helpful.

 AUTONOMY & FLEXIBILITY <p>We value accountability, trust, and intrinsic motivation, empowering you to use your skills and evolve your expertise in the way you envision.</p>	 QUALITY HEALTHCARE <p>We are committed to maintaining the health of our employees by offering extensive healthcare plans, ensuring access to quality medical services.</p>	 TIME-OFF BENEFITS <p>We support a healthy work-life balance. We offer generous time off and respect your local holidays, ensuring you can rest and recharge.</p>
 EXCITING NEW TECHNOLOGY <p>Innovate with the latest technology in the software industry. Collaborate with like-minded professionals and bring your ideas to life.</p>	 ONGOING TRAINING & EDUCATION <p>We offer continuous training and learning opportunities for all employees, fostering career growth and personal development.</p>	 GLOBAL NETWORK OF COLLEAGUES <p>Join a global community. With colleagues, customers, and partners in over 50 countries, you'll make connections around the world.</p>

Interested to join our team?

Discover open positions at www.corporater.com/careers



"Organizations state that Corporater has improved the quality of their GRC information, reporting, and processes through a single source of truth. The system's performance is praised as it delivers information and reports rapidly when needed."

GRC 20/20 RESEARCH

INDUSTRY EXPERTISE

20+ YEARS OF EXPERTISE IN DELIVERING BUSINESS MANAGEMENT SOLUTIONS ACROSS DIVERSE SECTORS

At Corporater, we pride ourselves on extensive industry expertise and a deep understanding of the unique challenges and opportunities within various sectors. Our commitment to innovation and excellence has positioned us as a trusted partner for organizations worldwide.

MARKET POSITION











Global leader in GRC and Performance Management

Corporater is a globally recognized leader in providing business-integrated GRC and Performance Management solutions built on a single platform—the Corporater Business Management Platform. Our future-proof, flexible, and scalable software is designed to meet the complex needs of enterprises, ensuring holistic governance, robust performance and risk management, and compliance.

OUR CUSTOMERS

Mid-size and enterprise organizations across diverse industries

Our solutions are trusted by leading mid-size and enterprise organizations, including Global Fortune 500 companies. We serve a diverse array of industries, including financial services, healthcare, energy, automotive, technology, telecommunications, food and agriculture, manufacturing, education, and others. Our long-standing customer relationships are a testament to the trust and satisfaction that comes with using Corporater.

 FINANCIAL SERVICES	 HEALTHCARE	 ENERGY	 AUTOMOTIVE	 TECHNOLOGY
 TELECOMMUNICATIONS	 FOOD & AGRICULTURE	 MANUFACTURING	 EDUCATION	 OTHER









"Corporater has been instrumental in helping Gallagher in the UK to successfully move a range of manual Governance, Risk and Compliance processes onto a web-based platform. We have benefited from improved efficiencies in the management of these processes and access to higher quality MI and insights. We have found the Corporater team's approach to be collaborative and solutions-focused. Their subject matter experts have helped us to configure our solutions to align with current needs and we have been able to achieve a degree of future-proofing thanks to the functionality the platform provides."

GALLAGHER UK | LONDON

CUSTOMER SUCCESS STORIES

Enabling organizations to automate and manage a range of GRC,
Performance Management, and other business processes on a single platform

Selected Corporater customers:

 <p>AJ Gallagher FINANCIAL SERVICES</p> <p>Enhanced their risk management framework using Corporater's Integrated GRC solution, achieving greater regulatory compliance and operational risk oversight.</p>	 <p>Deutsche Telekom AG TELECOMMUNICATIONS</p> <p>Implemented Corporater Enterprise Risk Management system enterprise-wide to manage risk and compliance with regulatory requirements introduced by IDW PS 340 n.F.</p>
 <p>Gassco OIL & GAS</p> <p>Achieved holistic risk oversight and improved risk reporting through Corporater Enterprise Risk Management solution, streamlining processes and enhancing decision-making.</p>	 <p>E.ON Romania ENERGY & UTILITIES</p> <p>Optimized performance management and strategic execution by implementing Corporater's Performance Management solution, achieving a holistic view of performance and proactive business management.</p>
 <p>Helse Vest HEALTHCARE</p> <p>Improved data accuracy and efficiency by automating survey management and strategic initiative tracking with Corporater, enhancing management reporting.</p>	 <p>OBOS HOUSING & REAL ESTATE</p> <p>Utilized Corporater's platform for automated portfolio and initiatives management, significantly improving decision-making and oversight capabilities.</p>
 <p>Bergen Municipality GOVERNMENT</p> <p>Achieved improved performance by utilizing Corporater's Balanced Scorecard approach, aligning strategic objectives and KPIs across departments.</p>	 <p>Norwegian Environment Agency ENVIRONMENTAL SERVICES</p> <p>Achieved enhanced reporting efficiency and accuracy by automating their reporting processes from planning to execution with Corporater Performance Management solution.</p>

Discover more at www.corporater.com/our-customers

"Clients find that Corporater is flexible to adapt to their organization's requirements, has the core capabilities needed, and allows them to grow and mature their program over time. This is all delivered in a solution that clients can adapt and manage themselves with a user-friendly modern user experience."

GRC 20/20 RESEARCH

ANALYST RECOGNITIONS

Corporater is recognized by top analysts

Corporater is recognized by top analyst firms including Gartner, GRC 20/20 Research, Wheelhouse Advisors, and others in industry market guides, reports, and case studies.

Corporater is highlighted in the following categories:

Governance, Risk, and Compliance (GRC)

Verdantix Green Quadrant: Operational Resilience Software 2024

October 2024

[Learn more >](#)

Verdantix Buyer's Guide: Governance, Risk And Compliance Software (2024)

May 2024

[Learn more >](#)

Verdantix Smart Innovators: Operational Resilience Software

May 2024

[Learn more >](#)

GRC 20/20 Research – Solution Perspective – Corporater – Delivering an Integrated view of G[P]RC to the Enterprise

January 2024

[Learn more >](#)

Gartner® Tool: Vendor Identification for GRC Tools for Assurance Leaders

August 2023

[Learn more >](#)

GRC 20/20 Research – Case Study – Deutsche Telekom AG – Best in Class GRC in Risk & Resilience Management – Large Enterprise

April 2023

[Learn more >](#)

Integrated Risk Management (IRM)

Wheelhouse Advisors 2025 IRM Navigator™ Technology Risk Management (TRM) Report

May 2025

[Learn more >](#)

Wheelhouse Advisors 2024 IRM Navigator™ Annual Viewpoint Report

May 2024

[Learn more >](#)

Wheelhouse Advisors 2023 IRM Navigator™ Market Map Report

March 2023

[Learn more >](#)

Gartner® Competitive Landscape: Integrated Risk Management

December 2021

[Learn more >](#)

Performance and Strategy Management

GRC 20/20 Research – Case Study – Be'ah – Best in Class GRC in Strategy & Performance Management – Small Enterprise

May 2023

[Learn more >](#)

Gartner® Research – Use Key Performance Indicators to Gauge Healthcare Provider Interoperability Impact and Progress

February 2021

[Learn more >](#)

Gartner® Market Guide for Corporate Financial Planning Applications

August 2018

[Learn more >](#)

Gartner® Critical Capabilities for Strategic Corporate Performance Management Solutions

September 2016

[Learn more >](#)

Gartner® Magic Quadrant for Strategic Corporate Performance Management Solutions

May 2016

[Learn more >](#)

Digital Twin of an Organization (DTO)

Gartner® Market Guide for Digital Twin of an Organization Platforms

May 2024

[Learn more >](#)

Gartner® Market Guide for Technologies Supporting a DTO

July 2021

[Learn more >](#)

Gartner® Market Guide for Technologies Supporting a DTO

December 2019

[Learn more >](#)

Gartner® Market Guide for Technologies Supporting a DTO

July 2018

[Learn more >](#)

Compliance Management

MEDICI™ & EY RegTech Top 21

August 2020

[Learn more >](#)



CORPORATE SOCIAL RESPONSIBILITY

COMMITTED TO ETHICAL BUSINESS PRACTICES TO CREATE A SUSTAINABLE FUTURE FOR ALL

At Corporater, our commitment to corporate social responsibility (CSR) is deeply embedded in our culture. We understand that success is not solely measured by financial performance but also by the positive impact we make on the world around us.

OUR CSR PILLARS

Our approach to CSR is built on four foundational pillars:

Ethical Governance

We uphold the highest standards of ethical governance by:

- Ensuring transparency, accountability, and integrity in all our business practices
- Maintaining a strong code of ethics and compliance with legal standards
- Partnering with stakeholders who share our values and dedication to ethical conduct

Social Responsibility

Our dedication to social responsibility is evident in our efforts to:

- Carry out impactful social impact programs and initiatives
- Encourage employee volunteerism and community engagement
- Foster diversity, equity, and inclusion within our workplace and beyond

Environmental Sustainability

We prioritize sustainable practices to minimize our environmental footprint by:

- Enabling our customers via digitalization to reduce the need for printing
- Advocating for online meetings to cut down on unnecessary business travel
- Facilitating paperless communication methods

Employee Wellbeing

We believe in creating a supportive work environment for our employees by:

- Encouraging a healthy work-life balance
- Providing opportunities for professional growth and development
- Fostering a culture of respect, collaboration, and innovation

Through these commitments, we strive to lead by example, setting new standards for corporate social responsibility, and creating a better, more sustainable future for all.

SUSTAINABLE DEVELOPMENT GOALS

Corporater is committed to upholding the Ten Principles of the UN Global Compact, encompassing human rights, labor standards, environmental protection, and anti-corruption measures. Through our everyday business practices and social impact initiatives, we also actively contribute to the achievement of the UN's 17 Sustainable Development Goals (SDGs).



SDG 1: NO POVERTY

We are dedicated to eradicating poverty by actively participating and supporting social impact initiatives and collaborating with non-profit and charity organizations focused on social welfare.



SDG 2: ZERO HUNGER

Our commitment to ending hunger includes supplying food resources and supporting nutrition programs for communities in impoverished and war-stricken areas.



SDG 3: GOOD HEALTH AND WELL-BEING

We prioritize health and well-being by supporting healthcare initiatives and encouraging healthy lifestyles within our community.



SDG 4: QUALITY EDUCATION

Our efforts to ensure quality education include supporting education programs and providing educational resources, such as computers, for children and adults in need.



SDG 5: GENDER EQUALITY

We are dedicated to achieving gender equality for girls and women by supporting education development programs and promoting equal opportunities in the workplace.



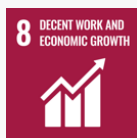
SDG 6: CLEAN WATER AND SANITATION

We are committed to ensuring the availability of water by partnering with water-sanitation-focused organizations to improve access to clean water.



SDG 7: AFFORDABLE AND CLEAN ENERGY

Our commitment to sustainable energy includes supporting renewable energy projects, and promoting energy efficiency at our offices.



SDG 8: DECENT WORK AND ECONOMIC GROWTH

We support economic growth by creating job opportunities for people in impoverished areas, and ensuring safe working environment for our staff.



SDG 9: INDUSTRY, INNOVATION, AND INFRASTRUCTURE

We foster innovation by developing advanced software solutions that boost organizations' efficiency, sustainability, and resilience.



SDG 10: REDUCED INEQUALITIES

We strive to diminish inequality in impoverished countries by improving access to education, housing, healthcare, clean water and sanitation, and employment opportunities.



SDG 11: SUSTAINABLE CITIES AND COMMUNITIES

Our initiatives to enable community well-being include housing infrastructure repairs, providing access to clean water, and other.



SDG 12: RESPONSIBLE CONSUMPTION AND PRODUCTION

We ensure sustainable consumption by promoting resource efficiency and recycling at our operations.



SDG 13: CLIMATE ACTION

We contribute to combating climate change by enabling organizations to transition to digital operations, thereby optimizing processes and reducing emissions.



SDG 14: LIFE BELOW WATER

We contribute to marine ecosystem conservation efforts through our software tools such as early risk warning system, barrier management, and Key Risk Indicator (KRI) tracking.



SDG 15: LIFE ON LAND

We contribute to terrestrial ecosystem conservation efforts through our software tools such as environmental Key Performance Indicator (KPI) tracking and business integrity monitoring.



SDG 16: PEACE, JUSTICE, AND STRONG INSTITUTIONS

We promote peaceful societies by acting ethically, advocating for transparent institutions, and supporting basic human rights for all.



SDG 17: PARTNERSHIPS FOR THE GOALS

We believe in partnerships for sustainable development by working with stakeholders who share our commitment to ethical business conduct.

SOCIAL IMPACT

"There are three words engraved in mine and my wife's wedding ring — life, light, and increase. It is these three words that symbolize our life's mission — bring life where life seems lost, bring light where there is darkness, bring increase where things seem to decrease. It is one of my core beliefs that everyone deserves to live a good life. Over the past few decades, it has been my personal, and now also Corporater's, mission to improve the quality of life for those in need and promote the wellbeing of humankind by solving social challenges.

Together we can make a difference"

TOR INGE VASSHUS, FOUNDER & CEO | CORPORATER

SOCIAL IMPACT

LIFE, LIGHT, AND INCREASE



At Corporater, we are driven by purpose. We are committed to use our gains to make a positive social impact—bring life, light, and increase—to drive lasting social change and improve the quality of life for those in need. Our dedication to social responsibility underscores our mission to not only support business success but also contribute to the greater good.

Corporater is an active supporter of Seb's Projects India, the Dina Foundation, Compassion for Asia, and other non-profit organizations. Our primary aim is to improve the quality of life for people living in absolute poverty and promote basic social rights such as access to clean water, housing, healthcare, and education.

Learn more at www.corporater.com/social-impact

COLLABORATION WITH SEB'S PROJECTS INDIA

Driving change through action

Since 2017, Corporater has proudly partnered with Seb's Projects India—a non-profit organization dedicated to improving the lives of people in remote areas through education, healthcare, and sustainable development initiatives. Over the years, our collaboration has impacted over 15,000 individuals, providing them with access to nutritious food, sanitation facilities, and healthcare services that were previously out of reach.

Learn more at www.sebsprojectsindia.org

OUR RECENT SOCIAL IMPACT INITIATIVES

COVID-19 RELIEF EFFORTS FOR ANDAMAN ISLANDS

In 2020, during the COVID-19 pandemic, Corporater's relief efforts in the Andaman Islands provided essential food supplies and resources to over 2,000 families. In addition to food aid, we've distributed first aid and hygiene kits, helping prevent the spread of the virus and safeguarding the health of vulnerable communities. Our support has been instrumental in easing the economic burden faced by families during these challenging times, ensuring they have access to necessary resources to survive the pandemic.

CLEAN WATER FOR JAWADHI HILLS

In 2021, Corporater, in partnership with Tata Swach, Ncourage Foundation, and Seb's Projects India, has made significant strides in providing clean water to the tribal communities of the Jawadhi Hills in Tamil Nadu. Eight water purification systems were installed across the region, ensuring that the local communities, totaling around 5,400 individuals, now have access to safe drinking water. This initiative addressed critical health challenges arising from previously contaminated water sources, benefiting thousands of people living in the Jawadhi Hills area.

FOOD AND MEDICINE FOR UKRAINE

In 2022, Corporater has joined forces with Open Heart to aid those impacted by the crisis in Ukraine. Open Heart, a humanitarian organization, has been supporting Eastern European communities since 1982, relying solely on voluntary donations. Together, we've coordinated large shipments of food and medicine from Norway and Europe, facilitated by personal networks and government connections. Thanks to volunteer truck drivers, over 550 tons of aid have reached Ukraine, benefiting countless individuals in Ukraine's time of hardship.

MEDICAL EQUIPMENT FOR EASTERN EUROPE

In 2023, through our partnership with Nødhjelp til Øst-Europa, Corporater has facilitated the donation of over 500 pieces of refurbished medical equipment to healthcare facilities in Eastern Europe. This equipment, including hospital beds, wheelchairs, and walkers, has significantly improved healthcare access for thousands of patients in need. Additionally, our collaboration has enabled the repurposing of over 1,000 hospital textiles as packing materials, ensuring the safe transport of medical equipment to its destination.



Clean Water for Jawadhi Hills – March 19, 2021

"Corporater Partner, Clariba SEIDOR implemented Corporater Performance Management and Strategy Management solution at the Department of Health (DOH) Abu Dhabi, enabling DOH with a more uniform strategy management review process across all departments, accurate data via automated data feeds from its core systems, and more productive communication and decision-making within the organization to manage the vital healthcare initiatives across the Emirate of Abu Dhabi."

Clariba SEIDOR's Customer Success Story – DOH | 2022

PARTNER PROGRAM

BUILDING PROFITABLE CUSTOMER RELATIONSHIPS

The Corporater Partner Program is designed to empower our partners by providing best-fit business solutions to their customers, enhancing revenue streams, and fostering long-term business growth. We prioritize mutually beneficial relationships, enabling partners to leverage our Corporater Business Management Platform (BMP) and off-the-shelf software solutions for governance, performance, risk, and compliance (GPRC). By joining forces with Corporater, partners can access a versatile platform that supports various partnership models, tailored to their expertise and level of engagement.

PROGRAM OVERVIEW

One platform. Countless possibilities.

Our partner program is designed for a wide range of organizations, including consulting firms, sales partners, IT partners, and system integrators (SIs).

MANAGEMENT CONSULTING / DOMAIN EXPERT PARTNERS

- **Use Corporater BMP as a Consulting Tool** – Utilize Corporater BMP as a consulting tool to create tailored solutions for clients. At the end of the engagement, clients receive an electronic copy of the consulting work.
- **Use Corporater BMP as a Digitalization Platform** – Use Corporater BMP to configure signature business solutions for clients, enhancing the value and impact of your consulting services.
- **Use Corporater BMP as a ServWare Platform** – Continuously service clients using Corporater BMP, offering best-in-class solutions and support throughout the client lifecycle. This model allows for branding the solution as your own, differentiating you in the market.

SALES AND IT PARTNERS / SYSTEM INTEGRATORS

- **Use Corporater's off-the-shelf GPRC Solutions** – Expand your offering with Corporater's proven off-the-shelf solutions for Governance, Performance, Risk, and Compliance (GPRC). Use Corporater's flexible configuration options and advanced automation tools to meet your clients' specific needs.

PROGRAM BENEFITS

Why partner with us?

Partnering with Corporater opens up a world of opportunities for your business. Our Partner Program is designed to provide unparalleled benefits, ensuring your success in delivering top-tier solutions to your clients. Here's why you should join forces with Corporater:

- **Enhanced Product Portfolio** – Corporater's Business Management Platform (BMP) offers integrated solutions for governance, performance, risk, and compliance (GPRC), making it easier for you to meet diverse client needs with a single, robust platform. Our highly configurable software allows you to tailor solutions to meet the specific requirements of your clients, ensuring maximum satisfaction and loyalty.
- **Increased Revenue Streams** – By incorporating Corporater's high-demand solutions into your offerings, you can achieve improved sales cycles and faster implementation times, ensuring increased revenue for your business.
- **Proven Track Record** – Join a network of successful partners who have leveraged Corporater's solutions to enhance their business offerings and achieve significant growth. Our proven track record speaks for itself, with numerous partners thriving in various industries worldwide.
- **Competitive Edge** – Stand out in the market with our state-of-the-art business management technology. Whether you're a consulting firm or a system integrator, Corporater's tools allow you to deliver cutting-edge business management solutions that differentiate you from competitors.
- **Extensive Training** – Receive a comprehensive training on Corporater BMP. This ensures you and your team are equipped with the latest knowledge and skills to effectively use and sell Corporater solutions.
- **Exclusive Access to Partner Portal** – Enjoy the benefits of Orbit—Corporater Partner Portal—your gateway to all the tools, information, and support needed to enhance your expertise and grow your business with Corporater.
- **Collaborative and Supportive Partnership** – We believe in building long-term, mutually beneficial relationships. As a Corporater partner, you'll receive ongoing support and collaboration from our dedicated team, helping you achieve sustained business growth.

PARTNERSHIP TYPES

Our Partner Program offers various types of partnerships, designed to elevate your business and create lasting value for your clients. Explore the possibilities and benefits of each partnership type to determine the best fit for your business needs.

MANAGEMENT CONSULTING / DOMAIN EXPERT PARTNERS			SALES AND IT PARTNERS / SYSTEM INTEGRATORS
Use Corporater BMP as a Consulting Tool	Use Corporater BMP as a Digitalization Platform	Use Corporater BMP as a ServWare Platform	Use Corporater's GPRC Solutions as Your Own
<p>Leverage Corporater BMP as a powerful consulting tool to model software solutions for your customers. Upon concluding your consulting engagement, provide your clients with access to an electronic copy of your work, enhancing their experience and adding value to your services.</p> <p>Possibilities:</p> <ul style="list-style-type: none"> • Build and integrate your intellectual property, processes, and domain expertise into the platform • Utilize the solution as a digital consulting tool to enhance collaboration with your clients • Brand the solution with your own logo, establishing a unique market presence • Differentiate yourself from competitors by adopting this innovative consulting approach <p>Benefits:</p> <ul style="list-style-type: none"> • Achieve higher quality outcomes and better oversight of projects • Reduce effort for your team by involving clients directly in the tool • Increase profitability and reduce documentation time • Enjoy a more dynamic and engaging way of working • Minimize investment requirements with no additional technology burden on your clients 	<p>Take your consulting services to the next level by using Corporater BMP as a comprehensive digitalization platform. Configure and implement your signature business solutions for your customers, transforming their operations with your expertise.</p> <p>Possibilities:</p> <ul style="list-style-type: none"> • Offer world-class business solutions with your IP, processes, and domain expertise embedded • Maintain collaboration with your clients throughout the solution implementation process • Brand the solution as your own, creating a signature product • Differentiate yourself from the competition with innovative consulting and implementation methods • Deliver a fully operational, implemented solution to your customers <p>Benefits:</p> <ul style="list-style-type: none"> • Support your clients from initial advice through to a fully implemented solution • Provide ongoing services with your signature solution, ensuring long-term client engagement • Enhance profitability by creating and selling your solutions, and offering continuous support • Reduce dependency on individual team members by embedding IP into the solution 	<p>Utilize Corporater BMP as a ServWare platform to continuously service your clients with your proprietary software solutions. Deliver top-tier services and software year after year, maintaining a strong and ongoing relationship with your clients.</p> <p>Possibilities:</p> <ul style="list-style-type: none"> • Provide clients with world-class solutions incorporating your IP, processes, and domain expertise • Collaborate closely with clients during the implementation of your solutions • Brand the solutions as your own, establishing a unique market identity • Stand out with innovative consulting and implementation strategies • Ensure a fully operational solution for your customers • Offer continuous value-added services throughout the customer lifecycle <p>Benefits:</p> <ul style="list-style-type: none"> • Maintain a seamless client relationship from advisory through to implementation and ongoing service • Deliver your signature solutions and continuous services, ensuring client retention • Increase profitability by selling and servicing your solutions on a continual basis • Reduce reliance on specific team members by embedding your IP within the solution • Secure your client relationships by providing ongoing service delivery, preventing competitors from taking over 	<p>Expand your offering with Corporater's proven off-the-shelf solutions for Governance, Performance, Risk, and Compliance (GPRC). Use Corporater's flexible configuration, integration, and automation tools to meet your clients' specific needs.</p> <p>Possibilities:</p> <ul style="list-style-type: none"> • Service your clients on their business management needs through a single platform • Appeal to enterprise organizations that are seeking business-integrated GRC or GPRC solutions and systems • Integrate diverse solutions into a single comprehensive system • Offer expert consulting, deployment, and ongoing support to your clients • Partner with a software vendor that remains dedicated to being a software provider, not a consulting company <p>Benefits:</p> <ul style="list-style-type: none"> • Increase your win rate and capture more business within the GRC and GPRC domain • Simplify governance, performance, risk, and compliance management for your clients with flexible, easy-to-use solutions • Minimize risks associated with technology implementations with Corporater's proven software • Adapt and scale solutions to meet your clients' evolving business needs

PROGRAM REQUIREMENTS

Qualifying for our partner program

We seek to collaborate with partners who meet our criteria. By fulfilling these requirements, partners can leverage the comprehensive benefits and resources provided by the Corporater Partner Program to drive mutual success and business growth.

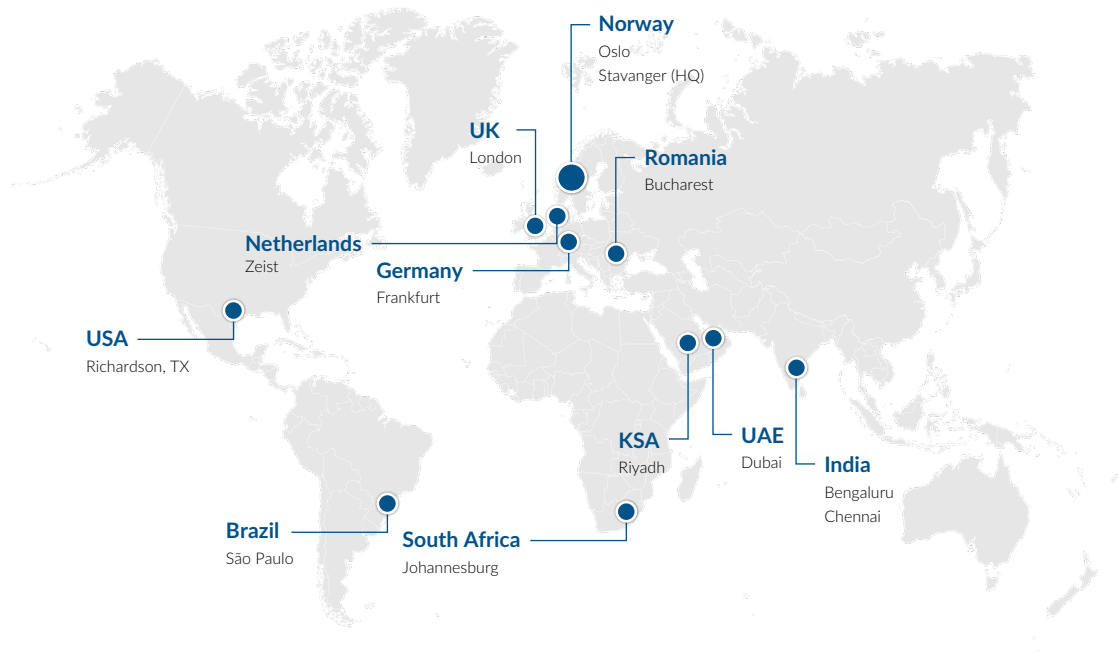
- **Strategic Alignment** – The partnership should align with both Corporater's and the partner's strategic business goals.
- **Company Size and Track Record** – The partner should have a certain level of organizational size and a proven track record of successful business engagements.
- **Sales Capacity** – The partner must demonstrate adequate sales capacity to effectively promote and sell Corporater solutions.
- **Client Base** – The partner should have an existing customer base and a pipeline of prospects that can benefit from Corporater solutions.
- **Commitment to Training and Certification** – The partner must commit to undergoing Corporater's training programs and achieving necessary certifications to ensure they are well-versed in the solutions offered.
- **Investment in Partnership** – The partner should be willing to invest resources into the partnership, including time, personnel, and marketing efforts.
- **Implementation and Support Capabilities** – The partner must have the capability to implement Corporater solutions effectively and provide ongoing support to their customers.
- **Marketing Capabilities** – The partner should possess the necessary marketing capabilities to generate leads and promote Corporater or Corporater white-labeled solutions within their market.

All Corporater partners enjoy access to the Orbit Partner Portal, a comprehensive gateway to tools and information essential for growing expertise and business success with Corporater. Join us today and start delivering exceptional value to your clients while achieving significant business growth.

Ready to get started?

Contact us at www.corporater.com/become-a-partner

OFFICE LOCATIONS



AMERICAS & EUROPE

Brazil Corporater do Brazil Ltda R. Vicente Ferreira, 57 – C15 Jaguaré São Paulo – SP CEP.: 05330-050 Brazil	United States Corporater, Inc. 3400 North Central Expressway Suite 110-209 Richardson, TX 75080 USA	Germany Brüsseler Str. 1-3 60327 Frankfurt am Main Germany	Netherlands Corporater Nederland B.V. Driebergseweg 2 3708 JB Zeist Netherlands
Norway – Stavanger (HQ) Corporater AS Kontorveien 15 4033 Stavanger Norway	Norway – Oslo Corporater Oslo Freserveien 1 0195 Oslo Norway	Romania Corporater Perf Mgmt SRL Riverside Tower – 10th Floor Splaiul Independentei 291-293 060042 Bucharest Romania	United Kingdom Corporater UK Ltd. 70 Mark Ln London EC3R 7NQ United Kingdom

ASIA PACIFIC, AFRICA, AND MIDDLE EAST

India – Bengaluru Corporater BHIVE Premium Church Street 48, Church St, Haridevpur Shanthala Nagar, Ashok Nagar Bengaluru, Karnataka 560001 India	India – Chennai Corporater Asia Technologies Purva Primus No. 236 5th. Floor Left Wing, OMR Thoraipakkam Chennai 97 India	Kingdom of Saudi Arabia Corporater AIT 8966 Prince Muhammed bin Saad bin Abdulaziz Rd. Unit #3 Al-Malqa Dist. Riyadh 13525-5417 Kingdom of Saudi Arabia	South Africa Corporater (Pty) Ltd Ground Floor, Autoparks House Cnr Cross Road and Park Crescent Glenhazel, 2193 Johannesburg, Gauteng South Africa
United Arab Emirates Corporater (Branch) Indigo Icon Towers Jumeirah Lakes Towers Cluster F, Office 1901 P. O. Box: 309083 Dubai UAE			

OFFICE LOCATIONS



Corporater Stavanger, Norway (HQ)



Corporater Oslo, Norway



Corporater London, UK



Corporater Dubai, UAE

CONTACT

GET IN TOUCH WITH US

Wherever you are in the world, we are here for you. At Corporater, we pride ourselves on providing our customers and partners with the highest level of support. Whether you have questions about our products, need assistance, or want to explore partnership opportunities, our team is ready to assist you.

CONTACT US

We are here for you.

<https://corporater.com/contact-us/>

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